

THE GOVERNOR
OF VICTORIA
EXPORT AWARDS

2025

This is your
moment

GLOBAL VICTORIA





Acknowledgement of Country

Global Victoria acknowledges the Traditional Owners of the place now called Victoria, and all First Peoples living and working on this land. We celebrate the history and contemporary creativity of the world's oldest living culture and pay respect to Elders – past, present and future generations.

Contents

Message from the Governor of Victoria	2
The Governor of Victoria Export Awards 2025 Winners	7
Agribusiness, Food and Beverages	7
Creative Industries	8
eCommerce	9
Emerging Exporter	10
First Nations Exporter	11
International Education and Training	12
International Health	13
Manufacturing and Advanced Materials	14
Professional Services	15
Regional Exporter	16
Resources and Energy	17
Small Business	18
Sustainability and Green Economy	19
Technologies	20
Global Victoria Women (GVw)	22
Victorian Exporter of Year	23

Message from the Governor of Victoria

It is a pleasure to welcome you to Government House for the Governor of Victoria Export Awards.

This House was constructed in the wake of the unprecedented wealth brought on by one of Victoria's earliest exports – that being significant deposits of gold.



Since that time, our State's economy has continued to benefit from the agriculture produced on our land but built a strong economy driven by skills, innovation and emerging technologies.

Victoria remains outward-looking, with significant trade relationships that reach across all corners of the world.

At the heart of these relationships are people such as yourselves. You have shown the vision and determination required to successfully launch into these overseas markets, an impressive feat with significant challenges.

Tonight's ceremony is a fitting acknowledgment of your efforts and contribution to building further Victoria's global reputation.

Congratulations to all finalists, and best of luck to the winners who will progress to the national awards.

**Professor the Honourable Margaret Gardner AC
Governor of Victoria**

THE GOVERNOR OF VICTORIA EXPORT AWARDS 2025

Categories

Agribusiness, Food and Beverages

For outstanding international success in the field of manufactured foods, beverages or agricultural products. This includes primary production, forestry and fisheries and related services or technology.

Creative Industries

For outstanding international success in any creative industry. This includes music, visual and performing arts, fashion, design, film and television, digital media and content, animation, software and games, festival and event production, writing and publishing and creative services.

eCommerce

For outstanding international success selling goods or services to customers overseas via eCommerce, including crossborder eCommerce and online sales. This includes sales to business (B2B), consumer (B2C) or government (B2G) via own website, online marketplaces and other eCommerce channels.

Emerging Exporter

For outstanding export achievement by a business which has been exporting for 3 years or less. This includes established and new businesses in any industry.

First Nations Exporter

For outstanding international success by a First Nations business. This includes First Nations businesses operating in any industry.

International Education and Training

For outstanding international success in the field of education and training. This includes higher education, vocational education and training, transnational education, online learning, curriculum development and EdTech.

International Health

For outstanding international success in the fields of health, medical or wellbeing. This includes biotechnology, biosecurity, medical technology, digital health, ehealth, aged care, disability, complementary health, pharmaceuticals and related services.

Resources and Energy

For outstanding international success in the resources and energy sectors. This includes businesses involved in the production, processing or value adding of extractive resources or the provision of energy or resources related equipment, services or technology.

Manufacturing and Advanced Materials

For outstanding international success in manufacturing, engineering or advanced materials development. This includes advanced manufacturing and materials technologies, engineering, design and production.

Professional Services

For outstanding international success in the field of professional services. This includes legal, accounting, administration and support services, business management and consultancy, marketing services, franchising and licensing, engineering, financial and insurance, market research, translation services and tourism and business events.

Regional Exporter

For outstanding international success by a regional business. This includes businesses whose head office or majority of operations are based in a non-metropolitan location.

Small Business

For outstanding international success by a small business. This includes businesses with total annual turnover not exceeding A\$10 million.

Sustainability and Green Economy

For outstanding international success in the Green Economy. This includes the provision of green economy technology or capabilities such as environmental solutions, clean energy, sustainable materials, renewables, waste and water management, green building, smart cities or businesses committed to sustainable business practices.

Technologies

For outstanding international success in the field of information technology, digital technologies, software, hardware or digital services. This includes solutions utilising cloudbased platforms, artificial intelligence, machine learning, Internet of Things, augmented reality, autonomous systems, robotics, quantum, virtual reality, data collaboration and management tools, fintech, cyber security and/or blockchain with civilian, defence, space and/or other industry applications.

Victorian-Specific Award Categories

Global Victoria Women (GVw)

For outstanding success by a Victorian woman or women involved in international business.

Victorian Exporter of the Year

The Victorian Exporter of the Year Award recipient will be selected by the State judge from the winners of the thirteen national categories.

THE GOVERNOR OF VICTORIA EXPORT AWARDS 2025

Applicants

A W Bell

AATC

Acusensus

Airbiz

Aquatec

Australia Talentail Pty Ltd

Australian Council for
Educational Research

Australian Dairy Park Pty Ltd

Brand Catalyser

BroadSource

Burke Road Pty Ltd

BYS Cosmetics

Care Essentials Pty Ltd

CG Spectrum

Chemwatch

Conflux Technology

Crux Biolabs

Elegant Media

Envirofluid

FlexRule

Four Pillars Gin

HEX

HeyDoodle

IMS Interpreter

Management System

IND Technology Pty Ltd

Ingenuous Pty Ltd

Jala Jala Treats

JM Grains Pty Ltd

JQ Wellbeing

Kadac Proprietary Limited

Lenexa Medical

Life-Space Group Pty Ltd

Light + Glo // BrandScent

LSC Control Systems

Melbourne Polytechnic

Molecule2Market

NATPAT

Ocean Road Abalone

Orbitkey

PMY Group

Queen of Snow Globes

Rationale

Reeves Envico

Rex Service Pty Ltd

Riordan

RMIT University

S.K Trading and Sons Pty Ltd

Salt Group

SDI

Select Harvests Limited

Sunpower Renewables

Symbiotech

SYPAQ Systems

Think & Grow

Victoria Seafood Pty Ltd

Vitasoy Australia

Zarsot Pty Ltd



THE GOVERNOR
OF VICTORIA
EXPORT AWARDS

2025

Winners

Four Pillars Gin

Four Pillars is Australia's leading craft gin, proudly distilled in Victoria and globally acclaimed for its innovation, quality, and creativity across drinks, design, and brand experience.

Celebrated for its distinctive Australian botanicals, bold storytelling, and inventive design, Four Pillars' range includes the signature Rare Dry Gin, global icons like Bloody Shiraz Gin, and limited releases that honour both traditional and contemporary distilling techniques.

By crafting premium spirits that are authentically Australian yet globally resonant, Four Pillars has built a loyal following and earned numerous international accolades. It was the first gin brand to be named World's Best Gin Producer three times by the IWSC in London.

Four Pillars now exports to over 30 countries, including the USA, UK, Southeast Asia, India, New Zealand, Canada, and the UAE. Its gins are featured in top bars, airports, and retailers worldwide, flying the flag for Australian creativity and excellence.



Creative Industries

Orbitkey

Orbitkey is a Melbourne-based, design-led brand crafting elegant accessories for professionals who value intentional, lasting organisation.

The award-winning company offers solutions across three core categories: Everyday Carry, with products like key organisers, phone slings, and ID card holders; Travel and Bag Organisation, including sling bags, tote bags, and foldable travel bags; and Work Organisation, featuring laptop sleeves, desk mats, tech pouches, and compendiums.

What sets Orbitkey apart is its dedication to original design and innovative functionality, creating products that address real-world challenges like clutter, disorganisation, and inefficiency. The brand prioritises quality, longevity, and timeless appeal over fleeting trends.

Orbitkey exports to over 100 countries and operates from five third-party logistics hubs in Australia, the United States, the United Kingdom, Hong Kong, and Europe. Its largest and fastest-growing markets include the US, the United Kingdom, Canada, Germany, France, Singapore, South Korea, and the Philippines.

orbitkey

NATPAT

NATPAT creates award-winning wellness remedy-infused stickers for kids, adults, and pets, transforming everyday health moments into superpower moments.

Harnessing the power of scent, science, and imagination, NATPAT offers evidence-based, natural, drug-free solutions for sleep, focus, stress, and protection. Safe and effective, their products are loved by kids and trusted by parents.

Their range includes BuzzPatch mosquito repellent stickers for outdoor fun, ZenPatch for calming support with big little feelings, SleepyPatch natural sleep aids worn on clothing, and TrailPatch all-natural tick repellent for kids and pets.

NATPAT also offers Breathe Easy, Focus, and Allergy Relief stickers, along with SunnyPatch® – UV-detecting sun safety stickers for kids – and pet wellness stickers for calm and outdoor protection.

Stocked in over 7,500 stores and sold online to 32 countries, NATPAT's strongest export markets include the USA, Canada, the UK, New Zealand, Germany, the UAE, and Singapore.



Emerging Exporter

Australia Talentail

Talentail is a fast-growing Victorian pet food brand delivering science-backed nutrition to global markets. The company blends cutting-edge innovation with natural ingredients and care to simplify pet wellness for families worldwide.

As the first Australian brand to pioneer a baking production process for dry food, Talentail offers highly digestible, nutrient-rich meals through a complete range of super-premium pet foods. Each formula is expertly crafted to support gut health, boost immunity, and enhance vitality – ensuring optimal nutrient absorption and consistent quality in every batch.

At the heart of Talentail's innovation is a unique partnership with the University of Melbourne, where they co-developed – and now exclusively own – a proprietary intestinal cell model. This breakthrough scientific tool rigorously validates the health benefits of functional ingredients, such as Kakadu Plum.

Since launching exports in 2023, Talentail has rapidly expanded into key Asian markets including China, Hong Kong, and Macau, and is actively preparing for entry into the US market.



First Nations Exporter

Jala Jala Treats

Jala Jala Treats is a 100% First Nations women-owned business that celebrates Indigenous culture through premium bush food products and immersive First Nations experiences.

Based on Bunurong/Boonwurrung Country, the company crafts gourmet jams, sauces, spice blends, and luxury chocolates using native Australian ingredients.

Jala Jala Treats honour Indigenous culture through food and storytelling experiences that educate, empower, and delight, reconnecting people with traditional foods in meaningful, delicious, and accessible ways.

Jala Jala Treat's mission is to celebrate Indigenous food culture and create meaningful economic opportunities for First Nations communities. By championing Indigenous ownership and leadership, the company is helping reshape the native food industry toward greater representation, inclusion, and cultural integrity.

The company is currently preparing to export to select markets including New Zealand, the United States, and parts of Asia, with plans to expand globally as demand grows for authentic, Indigenous-owned bush food brands.



International Education and Training

HEX

HEX is an award-winning Victorian edtech company delivering innovation and entrepreneurship programs that prepare individuals to thrive in the future workforce. By equipping emerging talent with future-ready skills in technology, leadership, and startup innovation, HEX cultivates a global network of confident, capable leaders.

The company delivers innovation education through three core offerings: High School Accelerator, a 6-week online B2B program for secondary students that provides globally recognised University of Sydney Academic Record credits; HEX International Programs, offering intensive 2-week startup and internship experiences across Singapore, Vietnam, Thailand, Melbourne, and San Francisco in partnership with universities and companies such as Google and Microsoft; and UPSKILL Digital Courses, Bespoke Programs, and Digital Content Licensing solutions.

With proven impact, 90% of HEX alumni secure employment or further education, while 96.6% report increased confidence.

HEX has supported over 10,000 learners across 20+ countries, exporting programs to Vietnam, Cambodia, Singapore, India, Thailand, the Philippines, the UK, and the US.



International Health

SDI

Founded in 1972, SDI is a global leader in the research, development, manufacture, and marketing of specialist dental materials, including restoratives (tooth fillings), tooth whitening products, and complementary solutions.

According to the World Health Organization's Global Oral Health Status Report (2022), tooth cavities are the most common health condition worldwide, affecting over 2 billion people – and the numbers are rising.

SDI is committed to improving oral health through continuous innovation, with a focus on Minimal Intervention Dentistry – a modern approach that prioritises prevention and patient comfort by reducing the need for drilling and shortening treatment times. In essence, SDI helps dentists deliver easier, faster, and longer-lasting smiles.

With 90% of its sales coming from international markets, SDI exports to over 100 countries. In addition to its Victorian headquarters, the company operates fully owned subsidiaries in the USA, Germany, and Brazil.



IND Technology

IND Technology is a deep-tech and climate-tech scale-up whose patented Early Fault Detection (EFD™) system helps power utilities prevent wildfires and outages, using Australian-designed IoT hardware and cloud software.

EFD detects early-stage electrical faults using radio frequency signals and big data analytics, enabling utilities to act before failure occurs. This improves safety, reduces costs, and mitigates wildfire risk.

Recent innovations include EFD Cablesafe, an underground fault detection and location solution, and EFD360, a data and fleet management platform.

From a single desk in Melbourne to a global leader in energy safety, IND Technology now manufactures over 6,000 units annually at its Melbourne facility and has deployed more than 9,000 units across six countries.

With offices in Australia, the US, Canada, and Malaysia, IND Technology exports to the USA, Canada, Portugal, Malaysia, and New Zealand – led by strong growth in the US market.



Professional Services

Reeves Envico

Reeves Envico is a group of specialist infrastructure contractors operating in remote Pacific regions to deliver community-changing projects, ensuring essential access to clean water, climate resilient buildings and urgent climate mitigation initiatives.

Reeves recognises the importance of providing safe and sanitary water supplies for communities across the Pacific and has actively pursued water and wastewater treatment projects in the region, funded by agencies such as the Asian Development Bank.

The company's current focus includes complex water infrastructure and large civil and built environment projects actively working in Kiribati, Solomon Islands, Vanuatu, Micronesia, Marshall Islands, Tuvalu, Fiji and Papua New Guinea. Integral to every project is meaningful local engagement, by creating employment, providing skills training, and building community capacity to ensure lasting impact.

Reeves Envico currently manages 16 active projects outside of Australia, and in 2024, exported over 400 containers of Australian and New Zealand construction materials to support these efforts.



Regional Exporter

Select Harvests Limited

Select Harvests is one of the world's largest almond growers and a leading Australian processor and exporter with a reputation built on delivering consistently high-quality Australian almonds to global markets.

As a fully vertically integrated agribusiness, the company manages 15 almond orchards across Victoria, South Australia and New South Wales. Its state-of-the-art processing facility in Wemen, Victoria, has the capacity to process 40,000 tonnes of almonds annually, with a major expansion underway to lift capacity to 50,000 tonnes. The site is powered by a biomass electricity cogeneration plant, reinforcing Select Harvests' commitment to efficiency and sustainability, and processes almonds from both its own farms and third-party growers.

The company offers almonds in-shell and as kernel, along with a diverse range of value-added products, including roasted, diced, sliced and paste for almond milk.

Select Harvests' premium almonds are enjoyed by consumers in China, India and across the Middle East, with a growing global footprint that spans multiple customer segments.



SELECT HARVESTS

Resources and Energy

Sunpower Renewables

Sunpower Renewables is a cleantech company that designs, develops and manufactures next-generation solar generators with integrated lithium-ion battery storage.

Its mission is to deliver clean, portable and reliable energy solutions that replace traditional diesel generators, particularly in remote, off-grid and underserved regions worldwide. The company's smart, modular systems support residential, commercial, industrial and emergency applications, enabling customers to achieve energy independence without compromising on reliability.

Sunpower's flagship products combine high-efficiency solar PV, advanced MPPT charge controllers, lithium-ion battery storage and intelligent energy management in a compact, plug-and-play design. Transportable and IoT-enabled, they are engineered for rapid deployment and ease of use, even in challenging environments.

By providing a clean, quiet and cost-effective alternative to diesel, Sunpower Renewables helps reduce carbon emissions, fuel dependency and operating costs.

Sunpower's solutions are already in use across Asia, the Middle East, Africa and the Pacific, with a strong global pipeline driving continued growth in sustainable energy markets.



Small Business

Molecule2Market

Molecule2Market (M2M) is a global-ready clinical research organisation (CRO) dedicated to advancing Australia's role in the development of innovative medical treatments, providing streamlined solutions for emerging biotechs and established life sciences companies.

With a team of highly experienced professionals, M2M partners with pharmaceutical, biotechnology and medical device organisations to deliver efficient, compliant and high-quality clinical research outcomes. Its capabilities span the full spectrum of services across all trial phases, including clinical operations, regulatory affairs, quality assurance, data management, medical writing, pharmacovigilance and support for Australia's R&D Tax Incentive.

The company addresses the challenges of conducting international trials by offering deep regulatory expertise, tailored trial management and customised client support.

Actively exporting to the US, Germany, Korea, the UK, Sweden and France, M2M continues to expand its international presence. Following the launch of a US subsidiary in 2022, the company achieved a 730% uplift in services and is now extending its reach into Europe and Asia.



Sustainability and Green Economy

Aquatec

Aquatec is Australasia's leading designer and supplier of water, wastewater and odour control infrastructure, proudly Australian-made and trusted by municipal, industrial, commercial and property sectors across complex projects.

With over 30 years' experience, Aquatec partners with governments, water authorities and commercial clients to solve environmental challenges with innovative, fit-for-purpose solutions. The company delivers complete end-to-end services, from expert advice and customised design to manufacturing, installation and ongoing support. Its product suite includes fibreglass pumping stations, emergency storage tanks, odour control systems and advanced pressure sewer technology – all backed by strong civil, mechanical, hydraulic and process design expertise.

The company is recognised for raising the benchmark in environmental safety, risk reduction and ease of servicing, with workplace safety and industry awards acknowledging its smart and simple design approach.

Aquatec exports to New Zealand, the Pacific Islands and Southeast Asia, where clients value its proven track record, adaptable solutions and commitment to service, innovation and reliability.



Technologies

PMY Group

PMY is a global technology solutions company that partners with venues and major events to enhance infrastructure, intelligence and experience, supporting more than 1,000 clients across 15 countries.

Founded with a mission to revolutionise venue operations, PMY delivers end-to-end capabilities spanning ICT, audio-visual systems, business intelligence, emerging technologies, fan engagement and post-production services. Its work ranges from designing technology strategies and installing complex infrastructure to providing crowd intelligence and creating unforgettable event experiences.

Central to PMY's offering is Optic, an AI-driven smart operating platform that delivers real-time, historical and predictive crowd analytics. Developed in-house and supported by PMY's advanced data services team, Optic integrates seamlessly with diverse technologies to provide venues with unmatched insights, operational efficiency and decision-making power.

PMY partners with world-class venues and events, from The Australian Open to Premier League clubs.

With a growing presence across the US, the UK, Europe and Asia, PMY continues to expand its global footprint, delivering innovative, market-leading solutions to clients worldwide.

The logo for PMY Group, featuring the letters 'PMY' in a bold, black, sans-serif font. A small blue square is positioned at the end of the 'Y'.

Global Victoria Women (GVw)



Ivy Oh
Vitasoy Australia

Ivy singlehandedly manages Vitasoy Australia's entire export portfolio and has delivered outstanding results, growing international sales by +82% year-on-year through close collaboration with the company's distributor network.

In the past 12 months, she has driven Vitasoy's expansion into three new markets – Malaysia, South Korea and Fiji – bringing the brand's footprint to more than 10 countries. She independently oversees every aspect of distributor, importer and customer relationships while navigating complex regulatory environments with ease.

Her cultural understanding, shaped by growing up and working in Asia, equips her to navigate diverse business contexts and achieve strong outcomes in Vitasoy's priority markets. This capability has secured partnerships with leading multinational food and beverage companies, including Gong Cha – where Vitasoy now supplies across Australia and New Zealand, Vietnam and Malaysia – and Costa Coffee, a major Asian café chain.

Ivy works closely with Global Victoria and Austrade to enhance market access, while internally she leads the full export lifecycle: from new business development, forecasting and product certification to order fulfilment and in-market activation. She also advocates for greater organisational understanding of export requirements, championing initiatives such as small-format plant milks and innovation projects to unlock new opportunities.

Ivy's relentless drive, strategic mindset and hands-on leadership have elevated Vitasoy's international presence, bringing Australian-made, Australian-sourced products to a growing global audience. Her pursuit of export growth is not only tireless – it's transformative.



Victorian Exporter of Year

Reeves Envico

The Reeves Envico Group transforms communities across the Pacific by delivering infrastructure that secures clean water, builds climate-resilient facilities, and supports urgent mitigation efforts.

With close to 40 years of experience, Reeves Envico has established a strong presence across Kiribati, Solomon Islands, Vanuatu, Micronesia, Marshall Islands, Tuvalu, Fiji and Papua New Guinea. The company specialises in complex water systems, large-scale civil works, and built environment projects that strengthen resilience and improve daily life.


As main contractors, Reeves Envico delivers safe water supply and wastewater treatment systems, reticulation networks and cyclone-resistant buildings, often funded by agencies such as the Asian Development Bank. Integral to every project is local engagement, creating jobs, providing skills training, and building capacity for lasting impact.

The company currently manages 16 active projects across some of the world's least-visited nations, including Tuvalu, Marshall Islands, Kiribati, Micronesia and Nauru, alongside major works in Vanuatu, Fiji, Papua New Guinea and Solomon Islands.


Key projects this year include the Tarawa Hospital in Kiribati, a new maternity facility in Honiara, Solomon Islands, and a desalination plant in Tarawa that will secure long-term water access. Last year alone, Reeves Envico exported more than 400 containers of Australian and New Zealand construction materials to support such initiatives.

By combining technical excellence, sustainable solutions and community-driven approaches, Reeves Envico Group is safeguarding futures and delivering transformative outcomes across the Pacific.





Congratulations
to the Winners



**We wish you success
at the 63rd Australian
Export Awards**

THE GOVERNOR
OF VICTORIA
EXPORT AWARDS

2025

GLOBAL  VICTORIA

global.vic.gov.au