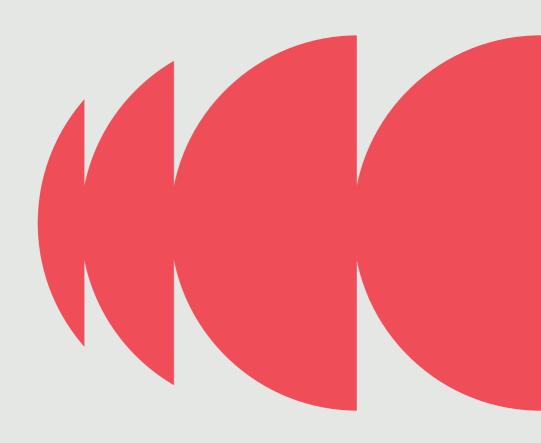
The Governor of Victoria **Export Awards 2022**





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MESSAGE FROM THE GOVERNOR OF VICTORIA



As Patron of the Governor of Victoria Export Awards, I am delighted to join you this evening to celebrate this year's most outstanding exporters.

With international borders having re-opened, and a universal post-pandemic appetite to kick-start economies, the opportunities for Victorian exporters are greater than ever. We are proud to see the resilience, adaptability, ingenuity and boldness of our exporters.

Congratulations to this year's nominees. We wish you all continuing success. And, of course, we know that the Victorian Award recipients will, as usual, do us proud in the national awards.

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Her Excellency the Honourable Linda Dessau AC Governor of Victoria

THE GOVERNOR OF VICTORIA EXPORT AWARDS 2022 CATEGORIES

AGRIBUSINESS, FOOD AND BEVERAGES

For outstanding international success in the field of agricultural products, services or technology including farm production, manufactured foods and beverages, forestry, fisheries.

ADVANCED TECHNOLOGIES

For outstanding international success in the field of information technology (IT), digital technologies, software, hardware or digital services including solutions utilising cloud-based platforms, artificial intelligence, machine learning, IoT, augmented /virtual reality and/or blockchain.

CREATIVE INDUSTRIES

For outstanding international success across all creative industries including music and performing arts, film, television and radio, software and interactive content such as VR and AR, writing, publishing and print media, architecture and design and visual arts, including fashion design.

eCOMMERCE

For outstanding success by a business in selling goods or services to customers overseas via an electronic network. Includes cross-border eCommerce and online sales

EMERGING EXPORTER

For outstanding export achievement by an enterprise in any industry sector which has been exporting goods or services for three years or less.

INTERNATIONAL EDUCATION AND TRAINING

For outstanding international success or learner/student experience in the field of education and training services, expertise and curriculum including vocational training.

INTERNATIONAL HEALTH

For outstanding international success in medical, healthcare, biotechnology fields for products, technology, equipment, or services.
This includes E-Health, Digital Health, MedTech, Aged Care services.

MANUFACTURING AND ADVANCED MATERIALS

For outstanding international success in manufacturing, engineering and/or advanced materials development. This includes production of consumer products.

RESOURCES AND ENERGY

For outstanding international success in the production, processing, value adding of extractive resources or provision of equipment, services or solutions related to the mining, oil and gas and renewables industries.

PROFESSIONAL SERVICES

For outstanding international success in the professional business services including legal, accounting, administration and support services, business management, marketing services, franchising and licensing, engineering, financial and insurance, market research and translation services

REGIONAL EXPORTER

For outstanding international success by a business whose head office is based in a non-metropolitan location.

SMALL BUSINESS

For outstanding international success by any business with total annual sales not exceeding \$10 million.

SUSTAINABILITY

For outstanding international success in environmental solutions, clean energy innovation, materials and energy efficiency, renewable energy, waste and water management, green buildings, smart cities and R&D collaboration.

VICTORIAN-SPECIFIC

AWARD CATEGORIES

GLOBAL VICTORIA WOMEN

For outstanding success by a Victorian woman or women involved in international business.

VICTORIAN EXPORTER OF THE YEAR

The Victorian Exporter of the Year Award recipient will be selected by the State judge from the winners of the thirteen national categories.

The Governor of Victoria Export Awards 2022 Winners

AGRIBUSINESS, FOOD AND BEVERAGES AWARD

CATEGORY PARTNER



Bubs Australia

Bubs Australia's vision is to create a new generation of happy, healthy babies through its range of clean label and premium Australian infant nutrition products.

Mother-of-three, company founder and CEO, Kristy Carr identified a market gap for premium organic baby food back in 2006. Today, Bubs Australia has grown to become a publicly listed company on the ASX and a significant vertically integrated producer of infant nutrition, as well as receiving the prestigious Clean Label Project Purity Award, and First-1000 Days Award.

Catering for all feeding occasions and stages of development – from newborn to childhood – Bubs Australia's Infant Formula and Toddler Milk range includes Easy-digest goat milk, Organic grass-fed cow's milk, and Bubs Supreme A2 beta-casein protein milk.

Other products include an organic baby food range, cereals, toddler snacks, and Vita Bubs.

Bubs® products are exported to markets including China, Southeast Asia, the Middle East, and more recently the USA.

CREATIVE INDUSTRIES AWARD

CATEGORY PARTNER



Native Tongue Music Publishing

Native Tongue Music Publishing is one of Australia's largest independent music publishers dedicated to connecting Australasian songwriters and composers to global market opportunities.

Founded in 2003 by Chris Gough, the company leverages its international network of like-minded creative music companies to source publishers dedicated to the development of songwriters and composers and the achievement of their goals throughout their careers.

Native Tongue also licenses music around the world for global brands in film, television and advertising.

The company's successful export pathways are reliant on its commitment to developing and nurturing strong international B2B relationships, understanding the cultural nuances of different music markets and connecting songwriters who meet the requirements of global partners.

Native Tongue Music Publishing is a trusted international partner with access to opportunities with high charting international artists.

The company exports to major global markets, with specific A&R focus on Japan, Korea and the United States of America.

eCOMMERCE AWARD

CATEGORY PARTNER



Swisse Wellness

Swisse Wellness is a global leader in nutraceuticals, including vitamins, herbal and mineral supplements, and has recently expanded into skincare and functional foods.

From humble beginnings to a global wellness brand, Swisse has always had a mission to inspire health and happiness around the world and is passionate about delivering scientifically supported vitamins and supplements to assist in maintaining optimal health and wellbeing.

Its parent company H&H Group is a global health, nutrition and personal care company. Bringing together eight international brands, H&H is both dynamic and ambitious in its mission to contribute positively to the needs of society and the planet. Headquartered in Hong Kong and listed on the HKEX, H&H has over 3000 team members located across 15 countries.

Swisse has a strong market presence across Australia, New Zealand, Singapore, India, South Korea, China and Europe with recent launches in Malaysia, Indonesia and Vietnam.

EMERGING EXPORTER AWARD

CATEGORY PARTNER



The Natural Patch Company

The Natural Patch Company combines the healing and remedial power of nature's essential oils with scientifically developed sticker patches.

The Natural Patch Company offer a selection of patches designed to help in everyday situations from repelling mosquitos, aiding sleep and emotional wellness, addressing food sensitivities, and improving brain cognition. The company set out to achieve 100 per cent biodegradability along with scientifically controlled release of vapours to allow the effects of their products to be maintained for hours at a time.

BuzzPatch – one of the company's best-selling products was designed in collaboration with Monash University and a global team of entomologists (mosquito experts). The success of BuzzPatch has seen the company become a world leader in safe, natural, non-spray mosquito repellents.

The Natural Patch Company export its products to the USA, Canada, Mexico, Singapore, the Philippines, Israel, the UAE, France, Germany, and the United Kingdom.

INTERNATIONAL EDUCATION AND TRAINING AWARD

CATEGORY PARTNER



OET

OET is an Australian innovation and success story. With over 30 years' experience in international English language testing, OET offers the world's only English language test developed specifically for healthcare professionals. The test is designed to ensure foreign-trained workers seeking to register and practise in an English-speaking environment are equipped with the communication skills to provide safe patient care.

Offering tests for 12 healthcare professions, OET is highly regarded worldwide by new healthcare regulators. The company leverages industry leaders, academics and academic research to position itself as experts in the field of healthcare communication and connecting the world to better healthcare.

The OET Centre has a global network of over 300 highly professional, secure test locations in close to 55 countries and is recognised and trusted by healthcare boards and councils around the world, including the UK, the USA, India, Ireland, New Zealand, Dubai and Singapore.

INTERNATIONAL HEALTH AWARD

CATEGORY PARTNER



SDI Limited

SDI is a world leader in the research, development, manufacture and marketing of specialist dental materials, including dental restoratives (tooth fillings) and tooth whitening, along with associated complementary products.

The WHO's 2019 Global Burden of Disease report 2019 revealed tooth cavities are the most common health condition worldwide, affecting 2 billion people.

SDI strives to improve oral health by continuously developing products that subscribe to 'Minimal intervention dentistry'. This relatively new dentistry frontier focuses on prevention and patient comfort by eliminating drills and reducing treatment time, and helping dentists provide easier, faster and longer-lasting smiles to their patients.

SDI products are sold to dentists in over 100 countries with 90 per cent of all SDI sales going to overseas markets.

Headquartered in Melbourne, SDI also has fully owned subsidiaries in the USA, Germany and Brazil with sales teams in the United Kingdom, France, Spain, Czechia, Poland, Peru and Canada.

MANUFACTURING AND ADVANCED MATERIALS AWARD

CATEGORY PARTNER



SPEE3D

SPEE3D designs and manufactures the world's most innovative metal additive manufacturing technology.

Focused on the development, assembly, and distribution of metal 3D printers and integrated solutions based on patented cold-spray technology, SPEE3D's products enable significantly faster, lower-cost and more scalable production than other metal printing techniques.

SPEE3D offers the world's fastest Additive Manufacturing technology, capable of manufacturing replacement metal parts on-site in just minutes, or hours in any environment, whether it be in a lab, in the remote Australian outback, or out at sea.

The company's technology has been extensively tested by the Australian Army and the Royal Australian Navy, and in January 2022, was awarded the US Defense Strategies Institute's inaugural Expeditionary and Tactical 3D Printing Award.

Since 2018, SPEE3D has successfully exported and commercialised its award-winning technology to countries such as Germany, France, Australia, Brazil, El Salvador, South Korea, and the United States.

RESOURCES AND ENERGY AWARD

CATEGORY PARTNER



Coolon

Coolon has established a reputation as an industry leader in industrial and mining lighting in Australia.

An advanced electronics manufacturer, Coolon supplies premium LED lighting solutions to the mining, defence and architectural industries.

Specialising in robust, purpose-built lighting for harsh environments of heat, vibration, impact, dust, voltage spikes and more, Coolon invests significantly in R&D and is continuously developing new products and technologies.

With full spectrum of in-house capabilities, including facilities, manufacturing capabilities, testing, support and sales, Coolon aims to redefine safety and productivity within industrial applications through premium lighting and augmentation into IoT technologies.

The company's innovation has been recognised through multiple awards, including the recently announced MESC Mining Innovation Award.

Coolon's export markets include the US, Canada, Vietnam, Taiwan and UAE, and as the preferred supplier to mining giants such as BHP, Rio Tinto and FMG, the company is focused on expanding operations into Latin America and Indonesia.

PROFESSIONAL SERVICES AWARD

CATEGORY PARTNER



Acclime

Acclime is a leading provider of professional accounting, tax, payroll, compliance, company establishment and advisory services.

Focused on providing quality outsourcing and consulting services to foreign-invested clients in Australia and across the Asia Pacific region, Acclime Australia assists companies to maintain the highest level of professional standards through proactive compliance, reporting assistance and advice.

The company provides a comprehensive and integrated suite of incorporation, hosting and compliance solutions underpinned by expertise and knowledge. Its turnkey solution provides every service needed to expand into Australia – either as a virtual company or a fully operational physical office.

From initial incorporation through to the management of a company's finances and ongoing governance and compliance needs, Acclime Australia provides responsive and tailored support.

Acclime Australia has successfully managed over 600 clients from a broad range of industry sectors in 40 countries across Asia, North America, Europe and the UK.

REGIONAL EXPORTER AWARD

CATEGORY PARTNER



Envirofluid

Envirofluid are manufacturers of effective, work-safe, environmentally superior cleaning and disinfectant chemicals for heavy maintenance industries.

With a vision for a world where toxic and hazardous chemicals are no longer commonplace, Envirofluid seeks the best scientific advice to deliver products and services that eliminate workplace hazards and environmental risks.

Social responsibility is also a priority for Envirofluid who assist businesses in conducting environmentally responsible operations, while improving financial return and social equity.

Envirofluid designs and supplies chemicals for government, defence, mining, and transportation. Its pioneering approach has attracted interest from numerous global corporates such as Boeing and Defence Industry Primes who are supported by NATO.

The company's global success is evidence of the innovation it brings to industry and its workforce, and its prioritising protection of the earth and its natural resources.

Envirofluid's current export focus is on the EU, the UAE, the United Kinadom, the United States and Sinaapore.

SMALL BUSINESS AWARD

CATEGORY PARTNER



Green Eco Technologies

Green Eco Technologies (GET) is a world-leading commercial food waste management company that recycles and re-purposes organic waste as a reusable resource.

The company's unique patented WasteMaster recycling technology is a fully managed service agreement for industries that produce a medium to high volume of food and organic waste. Without the use of water, chemicals or any additives, GET's on-site technology reduces carbon emissions and costs for business by negating the need for food waste to be disposed into landfill.

The WasteMaster technology accelerates the decomposition of food waste and transforms it into a pathogen-free, odourless, storable product that can be used for a variety of tertiary applications such as fuel to produce green energy, land enhancement applications, and soon-to-be feedstocks for the aguaculture industry.

GET exports its technology to the UK, UAE, KSA, USA, Spain, Chile and Singapore.

SUSTAINABILITY AWARD

CATEGORY PARTNER



Rubicon Water

Rubicon Water is a global provider of irrigation automation technology solutions that enable governments, water management authorities and farmers to manage their water resources more efficiently and improve agricultural productivity.

The company's vision is to sustainably increase global food and fibre production by improving the management of irrigation water from the source, through to its application, to crops.

Rubicon Water's solutions include accurate measurement and accounting, elimination of spills, improving the reliability and timeliness of water supply and enabling precise application to crops. The benefits include increased water availability, reduced operational costs, increased agricultural productivity and improved food supply resilience.

Rubicon's products include automated water control gates and valves, accurate flow meters, software, wireless data networks, and on-farm irrigation hardware.

Headquartered in Melbourne, Rubicon Water has designed, built and installed over 35,000 control and measurement devices across 17 countries, including Australia, Chile, China, India, New Zealand, Spain and the USA.

ADVANCED TECHNOLOGIES AWARD

CATEGORY PARTNER



BroadSource

BroadSource is a global systems integration and software development company that builds and services platforms for the world's largest telcos.

The company's flagship patented technology, EMU is used by clients to manage huge subscriber bases and has become the 'go-to' architecture for mediation and orchestration of complex Cloud Collaboration services.

EMU has become an essential service since the explosion of cloud communications through the COVID-19 pandemic and has granted the company connections to the core of communications clouds in key markets around the world.

Its first "sell-through" product is EMU SecurePay which targets retail franchises to assist in the protection of credit card details exchanged during online purchasing.

With an extensive, burgeoning client base, including Telstra, Vodafone, Charter Communications, Bell Canada and Swisscom, BroadSource has offices in London, Seattle, Düsseldorf and Delhi, and exports its products and services to customers in Europe, North and South America, Africa and Asia.

GLOBAL VICTORIA WOMEN'S AWARD

CATEGORY PARTNER



Ultra Violette

Ultra Violette co-founders, Ava Matthews and Rebecca Jefferd are leading a new generation of sunscreen products future-proofing faces across the globe from the daily toll of UV rays.

As Beauty, Wellness and Personal Care industry alumni, Ava and Rebecca noticed a major gap in the market with available SPF products being too thick, too greasy, causing adverse skin reactions and leaving a ghosting residue on the body.

Ultra Violette's wardrobe of SPF products are designed to feel much more like cosmetics than sunscreens. The products contain native Australian ingredients, such as Kakadu Plum (a potent source of Vitamin C), as well as hydration and radiance boosters. Rebecca and Ava call them SKINSCREENS™ – the perfect combination of skincare + sunscreen.

Having launched in 2019, the company has expanded into 20 countries including New Zealand, the United Kingdom, 12 countries across Europe and most recently 5 countries across South East Asia.

VICTORIAN EXPORTER OF THE YEAR AWARD

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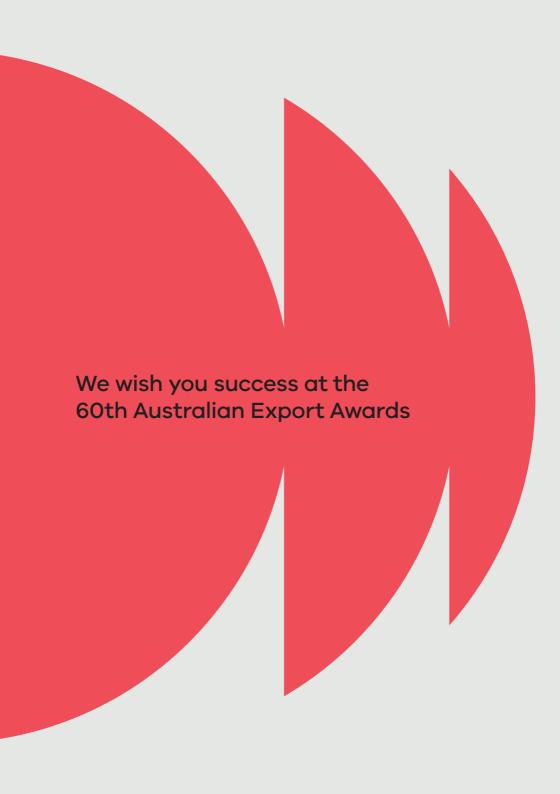
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Congratulations to the Governor of Victoria Export Awards 2022 Winners



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